Rotation 1 Questionnaire - W, Page 2

152(

7.0	What other brand name or names, if any, do you believe are used by the company that puts out the products on this card with this name? RECORD RESPONSE VERBATIM.
	LOveal
27 (4-1)	
	IF 'DON'T KNOW,' GO TO +-> Q8.0 OTHERWISE, CONTINUE
7.1	ASK FOR EACH RESPONSE AT Q7.0:
	RECORD FIRST RESPONSE TO Q7.0: 1 ( )
	Why do you say that INSERT 1ST RESPONSE TO 07.0 is another brand name used by the company that puts out these products with this name? RECORD RESPONSE VERBATIM.
	That have have one and skin avaducts sometan to
	the ones an the esid
	IF MORE THAN ONE RESPONSE AT Q7.0, CONTINUE, OTHERWISE, GO TO> Q8.0.  RECORD SECOND RESPONSE TO Q7.0:
08 20 × 000 20 × 000	Why do you say that INSERT 2ND RESPONSE TO 07.0 is another brand name used by the company that puts out these products with this name?  RECORD RESPONSE VERBATIM.
	IF MORE THAN TWO RESPONSES AT Q7.0, CONTINUE: OTHERWISE, GO TO> Q8.0.
723	RECORD THIRD RESPONSE TO Q7.0:
e de la	Why do you say that <u>INSERT 3RD RESPONSE TO 07.0</u> is another brand name used by the company that puts out these products with this name? RECORD RESPONSE VERBATIM:
	IF MORE THAN THREE RESPONSES AT Q7.0, USE BACK OF PAGE AND CONTINUE; OTHERWISE, GO TO> Q8.0.

Rotation 1 Questionnaire - W, Page 3

1520

8.0 Now, I am going to ask you a question that has three choices. PAUSE. After I am done, if you want me to read the question again, just ask me. PAUSE.

Do you believe that the products on this card with this name ... READ LIST....

one, <u>are</u> being put out with the authorization or approval of any other company or companies;

two, are  $\underline{\text{not}}$  being put out with the authorization or approval of any other company or companies; or

three, don't know or have no opinion?

RECORD RESPONSE VERBATIM.

I welleve their out out with outlinessances

IF '...PUT OUT WITH THE AUTHORIZATION/APPROVAL..., CONTINUE; OTHERWISE, GO TO --> 09.0.

8.1 With what other company or companies? RECORD RESPONSE VERBATIM.

The competitive company like the ones I memore.

Wish and Liles

IF 'DON'T KNOW' NAME(S),
GO TO --> Q8.3;
OTHERWISE, CONTINUE.

8.2 Why do you say that? RECORD RESPONSE VERBATIM.

Its a competition

GO TO --> Q9.0.

8.3 Even though you don't know the name or names, what, if anything, can you tell me about the company or companies that you believe gave their authorization or approval for the products on this card with this name? RECORD RESPONSE VERBATIM.

There myspoding these readust, Vinter

CONTINUE.

Now, I am going to ask you another question that has three choices. PAUSE. Again, after I am done, if you want me to read the question again, just ask me. PAUSE.

Do you believe that the company that puts out the products on this card with this name...READ LIST...

one, has a business affiliation or business connection with any other company or companies;

two, does <u>not</u> have a business affiliation or business connection with any other company or companies; or

three, don't know or have no opinion?

ΙF	·HAS	A BUSIN	ESS AF	FILIATI	ON/COI	NECTIO	N,	CONTI
					OTHER	WISE,	GO TO	> Q1
	n what ot ORD RESPO			c compa	nies?			
1				<u> </u>				
		1. 1. 1. <u>1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1</u>					T KNOW	
Why	do you s	ay that	9			OTHE	RWISE,	CONTI
	RD RESPO	NSE VER	ватти.					
	RD RESPO	NSE VER	BATIM.				GO TO -	-> 01
9.43	Even the	Sugh You Ir, Sau	1 don‡t Jou te1	know I me al	she na iout t	neror se com	GO TO - names, pamy or	what
	Even the	Dugh you 1, can 3 that 1ess co 1ucts of	: don't /ou tel you be inectio a this	know 1 me al 1 Leve 1 n with card w	the nation to the control of the con	me or se com busin Smpany	GO TO - names, pany or ess aff that r	what iliat

card? RECORD LETTER.

LETTER: W CONTINUE.

PUT EXHIBIT CARD BACK IN FILE AND CONTINUE.

Rotation 1 Questionnaire - W, Page 5

1520

## VERIFICATION:

Finally, may I please have your name and telephone number? This information is so that my Supervisor can verify a portion of my work. If you are contacted, it will only be to confirm that I conducted this interview and for no other reason.

1. daytime telephone number evening telephone number

THANK RESPONDENT FOR HIS/HER TIME AND PARTICIPATION.

Interviewer Certification:

I hereby certify that the information contained on this Screener/Questionnaire is a true and accurate record of this respondent's comments as they were given to me.

Interviewer's signature

1/11/07 Date

Supervisor Validation:

I hereby certify that I personally met this respondent and confirmed his/her answers to questions 1.0 through 2.1.

Supervisor's signature

MAKE CERTAIN THAT THE SCREENER IS SECURELY FASTENED TO THE BACK OF THIS QUESTIONNAIRE. DO THIS NOW.

1520

## SCREENER - W

	OCKERARY - W	
con wou	Hello. My name is $\underline{\hspace{0.5cm}}$ , and I am with $\underline{\hspace{0.5cm}}$ . We are ducting a very brief survey today on hair care products a d like to include your opinions.	and
1.0	RECORD GENDER:	
	1. male CHECK SCREENING QUOTA. CONTINUE.	
1.1	So that we can get a mix of individuals in various age categories, would you please tell me if you are READ LIST. RECORD RESPONSE WITH AN 'X."	
	1 under 18 TERMINATE.	
	2. 18 to 34———	
	3. 35 to 54 CHECK SCREENING QUOTA. CONTI	NUE.
	4. 55 or over	
	5. refused DO NOT READ. TERMINATE.	
2.0	Within the past six months, have you purchased any of the following hair care products?  READ LIST. RECORD RESPONSES WITH AN "X."	ne
	Don't <u>Yes</u> <u>No</u> <u>Recall</u>	<u>.                                    </u>
	- shampoo?	١.
	- conditioner?123	; .
	hair spray, styling gel, mousse, or pomade?123	
	straightener?123	
	dyes, rinses, highlighter or hair mascara?123	•
	hair glitter?1	
	hair removing creams?123	

CONTINUE.

2.

Screener - W, Page 2

1520

2.1 Within the next six months, are you likely to purchase any of the following hair care products? READ LIST. RECORD RESPONSES WITH AN 'X.' Don't \_\_No\_ Know shampoo? . 2. З. conditioner? . . . . . \_3. hair spray, styling gel, mousse, or pomade? . . . straightener?..... 1. З. dyes, rinses, highlighter or hair mascara? . . . . hair glitter?.... 1. 3. hair removing creams?. . \_ 1. 2. 3. IF 'YES,' TO ANY, CONTINUE; OTHERWISE, TERMINATE. 3.0 Do you, or does anyone else in your home, work for... READ LIST. RECORD RESPONSES WITH AN "X." <u>Yes</u> No an advertising agency or marketing research firm? . a retail store or company that makes, sells, or distributes any hair care products?. . . IF 'YES' TO EITHER, TERMINATE. IF 'NO' TO BOTH, CONTINUE. 4.0 Other than a political poll, during the past three months, have you participated in any marketing research surveys, including online surveys? RECORD RESPONSE WITH AN 'X. TERMINATE. yes no/don't recall CONTINUE. During the past month, have you heard anything about the subject of any of the interviews we are conducting here at the mall? RECORD RESPONSE WITH AN 'X. 1. TERMINATE. yes 2. no CONTINUE. Do you usually wear contact lenses or eyeglasses when you are reading? RECORD RESPONSE WITH AN 'X. ' 1. yes CONTINUE.

GO TO --> INVITATION TO INTERVIEW.

Screener - W, Page 3

5.1	Do you have them with you at this time? RECORD RESPONSE WITH AN "X."	152
	1. yes CONTINUE.	
	2. no TERMINATE.	
5.2	Will you please wear them during the rest of the interview RECORD RESPONSE WITH AN 'X.'	<u>1</u> 5
	1. yes, agreed CONTINUE.	
	2. no, refused TERMINATE.	
INVI	ITATION TO INTERVIEW:	
CITE.	We would like to show you a survey exhibit and ask the inder of our questions in our interviewing facility here at mall. This will take only a few minutes of your time. Wou come with me, please?  RECORD RESPONSE WITH AN 'X."	.ld
	1. yes, agreed CONTINUE.	
	2. no, refused TERMINATE.	

STAPLE SCREENER TO BACK OF QUESTIONNAIRE. DO THIS NOW.

QUESTIONNAIRE - W

DO NOT ERASE ON THE QUESTIONNAIRE.

TAKE RESPONDENT INTO INTERVIEWING ROOM.

SEAT RESPONDENT AND SEAT YOURSELF ACROSS FROM THE RESPONDENT.

In a moment, I am going to show you the survey exhibit; then I will ask you a couple of questions.

Please understand that we are only interested in your opinions; and if you don't have an opinion or don't know the answer to a question, that is an acceptable answer.

take exhibit card  $\underline{\mathbf{W}}$  out of file and hand to respondent.

Please look at the products and name on this survey exhibit.

Please take as much time as you like, and let me know when you are ready to continue.

PAUSE UNTIL RESPONDENT INDICATES HE/SHE IS READY TO CONTINUE.

\$16. " 图 \$15. \$15. \$15. \$15. \$15. \$15. \$15. \$15.	ENGLIAN :	HARLEND FAMI			
			104		
		TF	'DON'T	CNOW, / GC	TO>
					SE, CON
where a					
RECORI	YOU say that? RESPONSE VERBAT	IM.			
RECORI	RESPONSE VERBAT		X.A. I.		
RECORI	YOU SAY CHAE? RESPONSE VERBAT		<del>Malary</del>		0,74312
RECORI	RESPONSE VERBAT		<del>M</del> ang		<u>un+Nii</u>

70.	What other brand name or names, if any, do you believe are used by the company that puts out the products on this card with this name? RECORD RESPONSE VERBATIM.
	and to be glue clairely
	<u>\$0.6000</u>
enggenerati	IF "DON'T KNOW," GO TO> OS.C; OTHERWISE, CONTINUE.
7.1	ASK FOR EACH RESPONSE AT Q7.0:
	RECORD FIRST RESPONSE TO Q7.0: GOT to be alue
	Why do you say that <u>INSERT 1ST RESPONSE TO 07.0</u> is another brand name used by the company that puts out these products with this name? RECORD RESPONSE VERBATIM.
	then, make mairgel
	IF MORE THAN ONE RESPONSE AT Q7.0, CONTINUE; OTHERWISE, GO TO> Q8.0.
7.42	RECORD SECOND RESPONSE TO Q7.0: Clar Apt
	Why do you say that <u>INSERT 2ND RESPONSE TO 07.0</u> is another brand name used by the company that puts out these products with this name? RECORD RESPONSE VERBATIM.
	Course may make horodus
	IF MORE THAN TWO RESPONSES AT Q7.0, CONTINUE;
	OTHERWISE, GO TO> 08.0.
7.3	record third response to 07.0: Siacve
	Why do you say that INSERT 3RD RESPONSE TO 07.0 is another brand name used by the company that puts out these products with this name? RECORD RESPONSE VERBATIM.
	Poerso they make shampood
	IF MORE THAN THREE RESPONSES AT Q7.0, USE BACK OF PAGE AND CONTINUE; OTHERWISE, GO TO> Q8.0.

Rotation 4 Questionnaire - W. Page 3

1603

8.0 Now, I am going to ask you a question that has three choices. PAUSE. After I am done, if you want me to read the question again, just ask me. PAUSE.

Do you believe that the company that puts out the products on this card with this name...READ LIST...

one, does <u>not</u> have a business affiliation or business connection with any other company or companies;

two,  $\underline{has}$  a business affiliation or business connection with any other company or companies; or

three, don't know or have no opinion?

RECORD RESPONSE VERBATIM.

the state of the s

IF '...HAS A BUSINESS AFFILIATION/CONNECTION...,' CONTINUE; OTHERWISE, GO TO --> Q9.0.

8.1 With what other company or companies? RECORD RESPONSE VERBATIM.

IF 'DON'T KNOW' NAME(S),

GO TO --> Q8.3;

OTHERWISE, CONTINUE.

8.2 Why do you say that? RECORD RESPONSE VERBATIM.

GO TO --> Q9.0.

8.3 Even though you don't know the name or names, what if anything, can you tell me about the company or companies that you believe have a business affiliation or business connection with the company that puts out the products on this card with this name?

RECORD RESPONSE VERBATIM.

CONTINUE.